



**Tour Tracker: 2008/2009 Rolling 12 Month Summary**

January-09		Sales					
Status	15-Jan	Original List	Sold Price	SP/SF	Delta	Delta %	CDOM
Active	1	\$1,195,000	\$1,075,000	\$244	\$120,000	10.0%	146
AWC	0	\$1,090,000	\$975,000	\$232	\$115,000	10.6%	216
Pend	0	\$1,675,000	\$1,048,000	\$228	\$627,000	37.4%	312
Sold	3						
Expired	0						
TOM	0						
Canc	5						
<b>Total</b>	<b>9</b>						

  

February-09		Sales					
Status	5-Feb 19-Feb	Original List	Sold Price	SP/SF	Delta	Delta %	CDOM
Active	0 3	\$1,499,000	\$980,000	\$184	\$519,000	34.6%	219
AWC	0 1	\$999,900	\$925,000	\$237	\$74,900	7.5%	246
Pend	0 0	\$995,000	\$800,000	\$231	\$195,000	19.6%	208
Sold	2 1						
Expired	1 3						
TOM	0 0						
Canc	4 0						
<b>Total</b>	<b>7 8</b>						

  

March-09		Sales					
Status	5-Mar 19-Mar	Original List	Sold Price	SP/SF	Delta	Delta %	CDOM
Active	2 2	\$1,945,000	\$1,700,000	\$301	\$245,000	12.6%	94
AWC	1 0	\$1,195,000	\$975,000	\$230	\$220,000	18.4%	81
Pend	0 0	\$969,000	\$830,000	\$259	\$139,000	14.3%	171
Sold	1 6	\$1,175,000	\$1,050,000	\$195	\$125,000	10.6%	99
Expired	2 1	\$1,499,000	\$925,000	\$212	\$574,000	38.3%	391
TOM	0 0	\$1,599,000	\$1,150,000	\$224	\$449,000	28.1%	201
Canc	2 1	\$925,000	\$740,000	\$203	\$185,000	20.0%	482
<b>Total</b>	<b>8 10</b>						

  

April-09		Sales					
Status	2-Apr 16-Apr	Original List	Sold Price	SP/SF	Delta	Delta %	CDOM
Active	3 4	\$1,075,000	\$701,000	\$245	\$374,000	34.8%	236
AWC	0 0	\$849,000	\$715,000	\$178	\$134,000	15.8%	76
Pend	0 0	\$995,000	\$870,000	\$156	\$125,000	12.6%	337
Sold	0 4	\$1,999,000	\$1,700,000	\$233	\$299,000	15.0%	458
Expired	2 1						
TOM	0 0						
Canc	2 0						
<b>Total</b>	<b>7 9</b>						

  

May-09		Sales					
Status	2-Apr 16-Apr	Original List	Sold Price	SP/SF	Delta	Delta %	CDOM
Active	3	\$1,985,000	\$1,385,000	\$230	\$600,000	30.2%	153
AWC	0	\$2,950,000	\$2,080,000	\$411	\$870,000	29.5%	699
Pend	0	\$1,640,000	\$980,000	\$204	\$660,000	40.2%	188
Sold	3						
Expired	1						
TOM	0						
Canc	1						
<b>Total</b>	<b>8</b>						

  

June-09		Sales					
Status	4-Jun 18-Jun	Original List	Sold Price	SP/SF	Delta	Delta %	CDOM
Active	6 6	\$1,500,000	\$1,350,000	\$255	\$150,000	10.0%	561
AWC	0 0	\$1,125,000	\$865,000	\$234	\$260,000	23.1%	222
Pend	0 0						
Sold	1 1						
Expired	0 0						
TOM	0 0						
Canc	0 1						
<b>Total</b>	<b>7 8</b>						

  

July-09		Sales					
Status	16-Jul	Original List	Sold Price	SP/SF	Delta	Delta %	CDOM
Active	3	\$895,000	\$680,000	\$184	\$215,000	24.0%	188
AWC	0	\$825,000	\$710,000	\$213	\$115,000	13.9%	110
Pend	0						
Sold	2						
Expired	1						
TOM	0						
Canc	1						
<b>Total</b>	<b>0 7</b>						

  

August-09		Sales					
Status	6-Aug 20-Aug	Original List	Sold Price	SP/SF	Delta	Delta %	CDOM
Active	3 5						
AWC	1 1						
Pend	1 0						
Sold	0 0						
Expired	1 0						
TOM	0 0						
Canc	0 1						
<b>Total</b>	<b>6 7</b>						

  

September-09		Sales					
Status	3-Sep 17-Sep	Original List	Sold Price	SP/SF	Delta	Delta %	CDOM
Active	3 5	\$999,900	\$855,000	\$236	\$144,900	14.5%	40
AWC	0 0						
Pend	0 0						
Sold	0 1						
Expired	2 0						
TOM	0 0						
Canc	1 0						
<b>Total</b>	<b>6 6</b>						

  

October-09		Sales					
Status	15-Oct	Original List	Sold Price	SP/SF	Delta	Delta %	CDOM
Active	4						
AWC	1						
Pend	0						
Sold	0						
Expired	0						
TOM	0						
Canc	1						
<b>Total</b>	<b>6</b>						

  

November-08&09		Sales					
Status	5-Nov 20-Nov	Original List	Sold Price	SP/SF	Delta	Delta %	CDOM
Active	5 2	\$2,500,000	\$1,900,000	\$326	\$600,000	24.0%	115
AWC	0 0	\$1,149,900	\$935,000	\$215	\$214,900	18.7%	168
Pend	0 0						
Sold	0 2						
Expired	0 2						
TOM	0 1						
Canc	0 2						
<b>Total</b>	<b>5 9</b>						

  

TOTALS		AVERAGES OF SOLD PROPERTIES					
Status	Qty	Original List	Sold Price	SP/SF	Delta	Delta %	CDOM
Active	60						
AWC	5						
Pend	1						
Sold	27						
Expired	17						
TOM	1						
Canc	22						
<b>Total</b>	<b>133</b>						
		<b>AVERAGES</b>					
		<b>\$1,379,581</b>	<b>\$1,070,333</b>	<b>\$233</b>	<b>\$309,248</b>	<b>22.4%</b>	<b>238</b>

**November 19, 2009**



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## Tour Tracker: Rolling 3Month Report

Tour Date	MLS#	Property Address	Best on Tour	Current List / Sold Price	Original List Price	SF in MLS	LP/SF, SP/SF	CDOM	Status	Agent	Brokerage
07/16/09	4193431	9771 N 113th Way		\$829,500	\$895,000	3502	\$237	138	Act	Chapman	Geoffrey Edmunds
	4202239	10838 E Cochise Ave		\$1,250,000	\$1,399,000	5000	\$250	123	Act	Gullickson	DPR Realty
	4202476	10238 N 108th Pl		\$1,397,000	\$1,397,000	4881	\$286	123	Act	Szabo	RE/MAX Fine
	4165066	11113 E North Ln		\$680,000	\$895,000	3696	\$184	188	Sold	Cottone	Homesmart
	4167054	9835 N 96th Pl		\$710,000	\$825,000	3329	\$213	110	Sold	Ramey	Allure Fine Prop.s
	4177778	11943 E Beryl Ave		\$1,090,000	\$1,090,000	5137	\$212	113	Canc	Ando	John Hall
4175835	12686 E Gold Dust Ave	X	\$2,498,500	\$2,498,500	7652	\$327	106	Exp	Griffin	Russ Lyon SIR	
08/06/09	4194343	10536 N 97th St	X	\$595,000	\$772,500	3200	\$186	152	Act	Rodriguez	Russ Lyon SIR
	4201363	10205 E Corrine Dr		\$850,000	\$900,000	4044	\$210	139	Act	Simons	Realty Executives
	4204441	9704 E Cholla St		\$1,995,000	\$2,650,000	7659	\$260	133	Act	Monson	Russ Lyon SIR
	4220424	8342 E Cheryl Dr		\$799,000	\$839,000	4017	\$199	86	AWC	Pike	Prudential
	4206874	10152 E Topaz Dr		\$999,000	\$1,175,000	2516	\$397	128	Pend	Ramey	Allure Fine Prop.s
	4195953	7320 E Sweetwater Ave		\$1,349,000	\$1,500,000	4455	\$303	90	Exp	Grobman	RE/MAX Excalibur
08/20/09	4203733	12197 E Mission Ln		\$1,100,000	\$1,245,000	4328	\$254	134	Act	Soleimanpour	CB Residential
	4193663	12042 N 98th Way		\$999,999	\$1,500,000	5611	\$178	149	Act	Boruch	Distinctive Show.
	4236964	12801 E Gold Dust Ave		\$1,349,000	\$1,349,000	4428	\$305	97	Act	Casley	The Marsh Partners
	4139024	13050 E Turquoise Ave		\$1,349,990	\$1,599,000	4814	\$280	250	Act	Miller	Russ Lyon SIR
	4230795	12337 N 130th St		\$998,500	\$1,050,000	4380	\$228	107	Act	Montano	Realty Executives
	4236628	11915 N 119th St	X	\$1,075,000	\$1,075,000	3498	\$307	97	AWC	Sanders	Az Best RE
4175765	7405 E Dreyfus Ave		\$1,000,000	\$1,050,000	4221	\$237	176	Canc	Rosenthal	RE/MAX Achievers	
09/03/09	4240622	12443 N 145th Way		\$799,500	\$849,000	3001	\$266	91	Act	Smoot	New Vista Realty
	4176654	7451 E Northern Ave		\$1,195,000	\$1,500,000	5305	\$225	182	Act	DeLuca	CB Residential
	4239556	9858 E Desert Trl		\$1,250,000	\$1,325,000	4893	\$255	92	Act	Grobman	RE/MAX Excalibur
	4212092	12477 E Poinsettia Dr		\$1,150,000	\$1,150,000	4119	\$279	93	Exp	Krause	Am Realty Brokers
	4091813	7317 E Kalil Dr	X	\$1,375,000	\$1,375,000	4560	\$302	312	Exp	Nadler	Realty Executives
	4246361	10620 E Laurel Ln		\$1,500,000	\$1,560,000	5376	\$279	16	Canc	Hammer	Realty Executives
09/17/09	4239260	11632 N 128th Pl		\$681,900	\$813,900	4040	\$169	286	Act	Lunsford	Prudential Amer
	4239119	9850 E Kalil Dr		\$899,000	\$899,000	3718	\$242	93	Act	Monson	Russ Lyon SIR
	4201501	7390 E San Jacinto Dr		\$995,000	\$995,000	3472	\$287	139	Act	Ryan	RE/MAX Fine
	4044924	14569 E Corrine Dr		\$1,299,000	\$1,499,000	4762	\$273	408	Act	Jarson	Jarson & Jarson
	4241596	10010 E Cholla St	X	\$1,800,000	\$2,500,000	6600	\$273	89	Act	Saavedra	Russ Lyon SIR
	4242123	10050 E Cholla St		\$855,000	\$999,900	3623	\$236	40	Sold	Callaway	John Hall
10/15/09	4264973	12550 N 100th Pl	X	\$775,000	\$850,000	4001	\$194	49	Act	Forsyth	Realty Executives
	4259952	12722 N 114th St		\$900,000	\$900,000	3658	\$246	57	Act	Palmer	Dominion RE
	4231774	12143 E Poinsettia Dr		\$995,000	\$1,149,000	3832	\$260	105	Act	Miller-Kelly	Realty Executives
	4261239	13199 E Appaloosa Pl		\$3,400,000	\$3,400,000	7435	\$457	570	Act	Neslund	Distinctv Showcase
	4259149	12425 N 116th St		\$898,500	\$898,500	4028	\$223	58	AWC	Griffin	Russ Lyon SIR
	4253710	13050 E Saddlehorn Trl		\$2,450,000	\$2,450,000	7313	\$335	64	Canc	Balwin	Russ Lyon SIR
11/05/09	4248803	12108 E Altadena Dr		\$800,000	\$835,000	3600	\$222	77	Act	Ladd	CB Residential
	4268529	11728 E Turquoise Ave		\$1,175,000	\$1,175,000	3965	\$296	43	Act	Toma-Showkeir	West USA
	4277751	9920 N 111th Pl		\$1,250,000	\$1,285,000	4512	\$277	27	Act	Balwin	Russ Lyon SIR
	4235278	13121 E Appaloosa Pl	X	\$1,325,000	\$1,325,000	4500	\$294	99	Act	Hocken	RE/MAX Excalibur
	4272998	10440 E Larkspur Dr		\$1,500,000	\$2,000,000	8650	\$173	35	Act	Aazami	Russ Lyon SIR
	4258280	12913 N 119th St		\$6,995,000	\$7,795,000	11548	\$606	61	Act	Locati	Russ Lyon SIR

MIN				
\$595,000	\$772,500	2516	\$169	16

MEDIAN				
\$1,095,000	\$1,175,000	4354	\$258	105.5

AVERAGE				
\$1,344,941	\$1,482,552	4792.7	\$266	130.11

MAX				
\$6,995,000	\$7,795,000	11548	\$606	570